

INTERIM RESULTS PRESENTATION

for the six-month
period ended
30 June 2017

exxaro

POWERING POSSIBILITY



The operational and financial information on which any outlook or forecast statements are based has not been reviewed nor reported on by the external auditors. These forward-looking statements are based on management's current beliefs and expectations and are subject to uncertainty and changes in circumstances. The forward-looking statements involve risks that may affect the group's operational and financial information. Exxaro undertakes no obligation to update or reverse any forward-looking statements, whether as a result of new information or future developments.

Where relevant, comments exclude transactions which make the results not comparable. These exclusions are the responsibility of the group's board of directors and have been presented to illustrate the impact of these transactions on the core operations' performance and hence may not fairly present the group's financial position, changes in equity, results of operations or cash flows. These exclusions have not been reviewed nor reported on by the group's external auditors.

1

Strategic context

Mxolisi Mgojo, Chief Executive Officer

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Operational performance and markets

Nombasa Tsengwa, Executive Head - Coal Operations

3

Financial results

Riaan Koppeschaar, Finance Director

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Outlook

Mxolisi Mgojo, Chief Executive Officer

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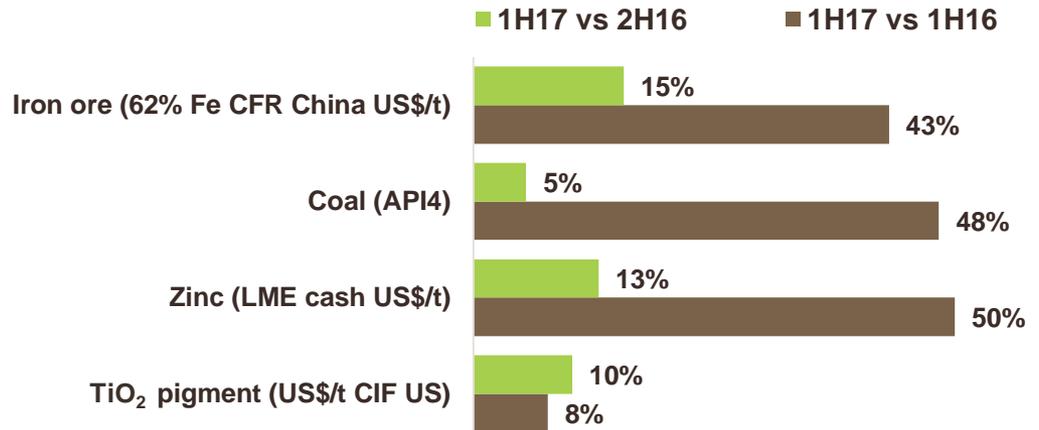
Strategic context

Mxolisi Mgojo

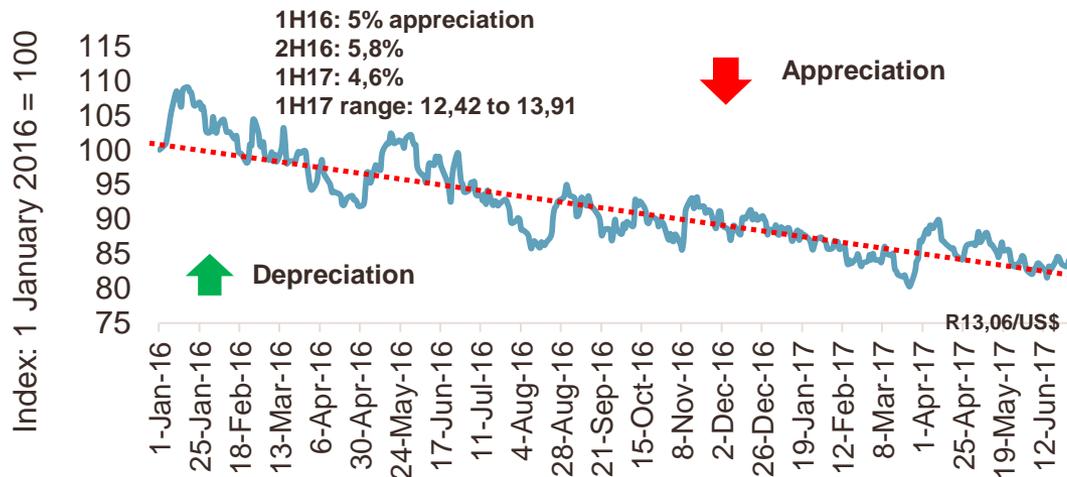


- Commodity price correction evident during 1H17
- Global coal markets relatively stable; iron ore price volatility continued
- Overall, the TiO₂ pigment market fundamentals remained strong

% Change in price

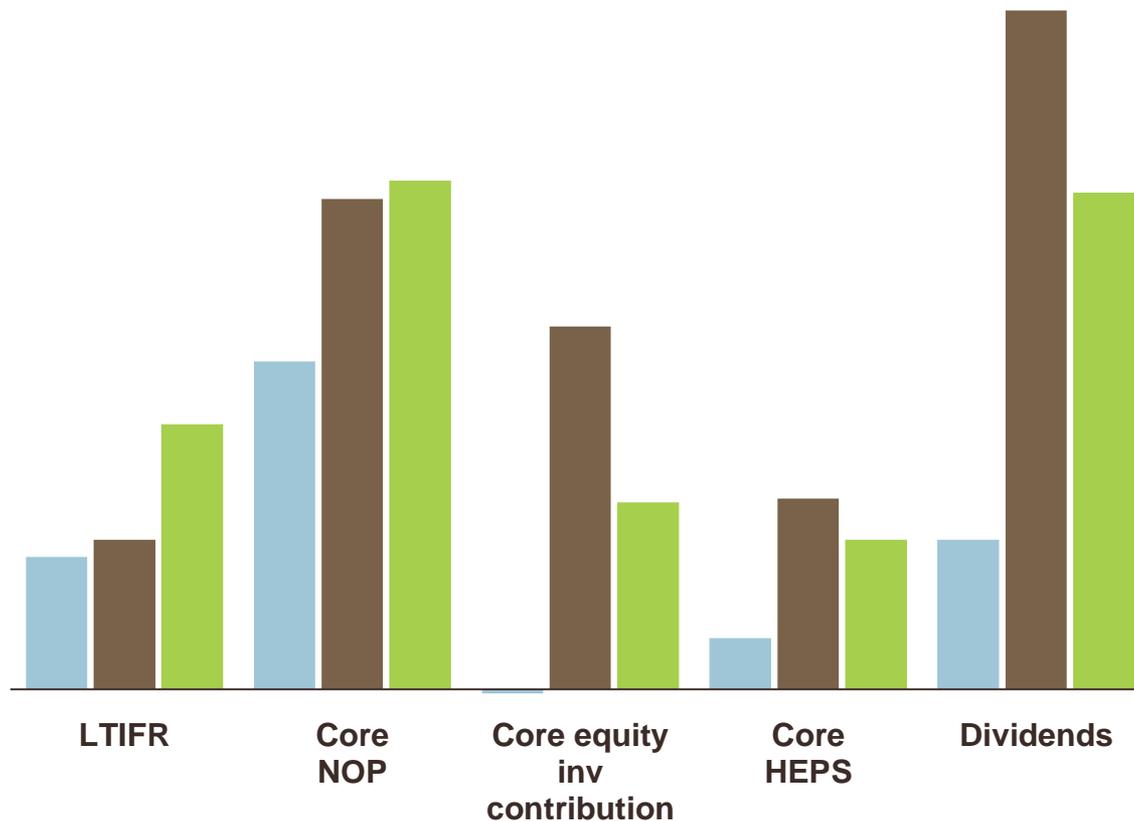


Rand against the US\$



- World real GDP growth momentum continued, however RSA lagged behind
- Global and RSA political noise contributed towards the extreme volatility in currency markets
- RSA policy environment remains uncertain

1H17 vs 2H16



Coal API4 US\$ export price

20%



Export volumes

10%



Eskom Commercial Volumes

6%



Dividend

300 cps

- 1H16
- 2H16
- 1H17

| | LTIFR | Core NOP | Core equity inv contribution | Core HEPS | Dividends |
|------|-------|----------|------------------------------|-------------|-----------|
| 1H16 | 0,08 | R1 981m | (R26m) | 307 cents | 90 cps |
| 2H16 | 0,09 | R2 960m | R2 192m | 1 150 cents | 410 cps |
| 1H17 | 0,16 | R3 073m | R1 129m | 903 cents | 300 cps |

Resilient operating structures

- Efficiency and cost performance improvements through Operational Excellence
- Functional excellence programme
- Digitalisation and innovation roll-out in Functions and Operations
- BEE unwind and replacement structure

Portfolio improvement

- Continuous review of coal portfolio
- Tronox disposal process planned for 2H17
- Disposal process also in place for:
 - Black Mountain
 - Moranbah coal project
 - Arnot
 - NBC

Source of cash

- Cash generated by operations
- Portfolio optimisation
 - Coal asset disposals
 - Investment disposals

Capital Allocation

- Debt Service
- Sustaining capital
- Expansion capital
- Return cash to shareholders
- M&A activity

Financial Targets

- Net Debt : EBITDA <2 times
- Return: 1,5 x WACC
- Dividend Policy: 2,5 – 3,5 Core Attributable Earnings

The mining sector is in a crisis – drastic decline over the past 5 years

9



Number of people employed
in the industry declined by

70 000



Industry profits before tax
declined by

48%



Mining's contribution to GDP
declined by

0,2%

per annum



Dividends paid to investors
declined by

52%

Domestic input costs continue to rise



- Energy
- Labour
- Transport
- Steel

The policy environment remains negative for the sector

2

Operational performance and markets Nombasa Tsengwa



Safety and health

- One fatality in March at Matla
- 0,16 LTIFR* is above the target of 0,11
- 1H17 OHIFR** of 0,27 was 13% better than target of 0,31

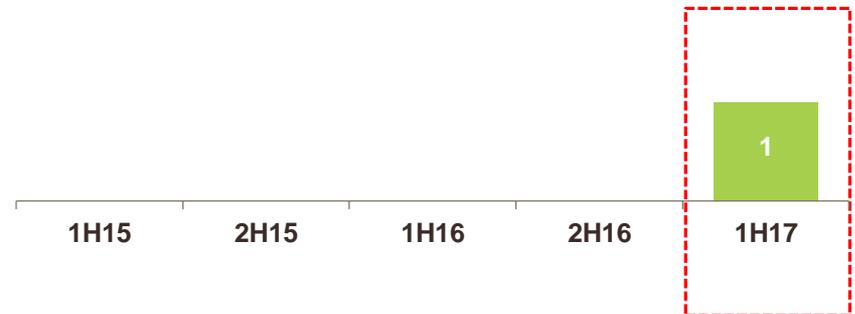
Integrated environmental management

- Finalised Global Climate Models to predict impacts in locations where our operations are
- Carbon emissions intensity reduced by 13%
- Water intensity reduced by 38%

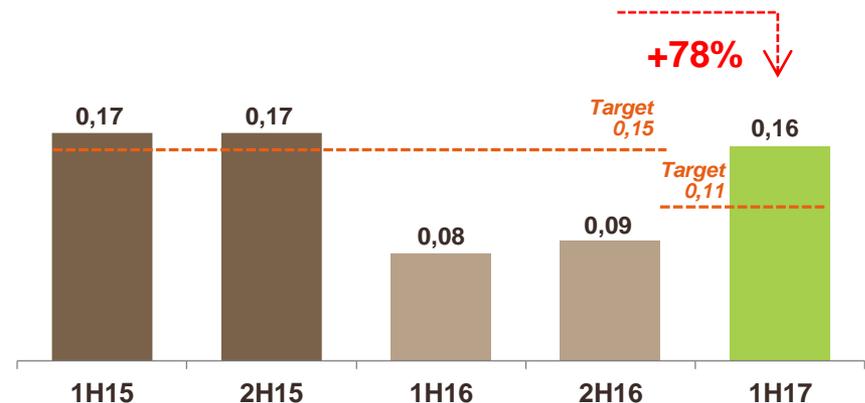
Community relationship

- Delivering on SLP# projects

Reportable fatalities



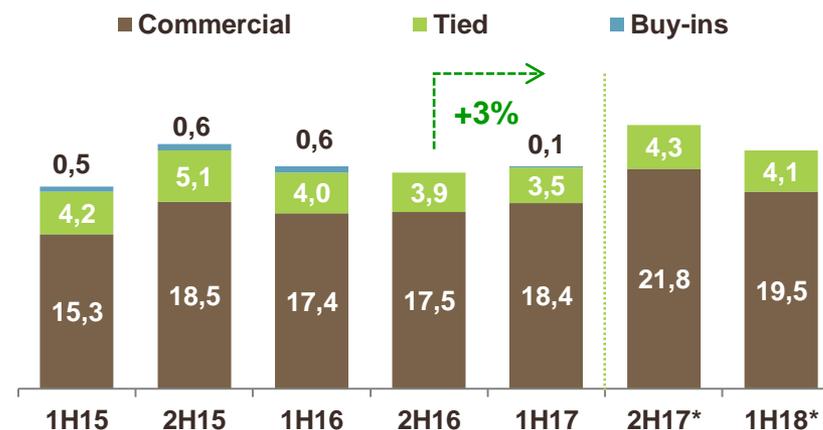
LTIFR



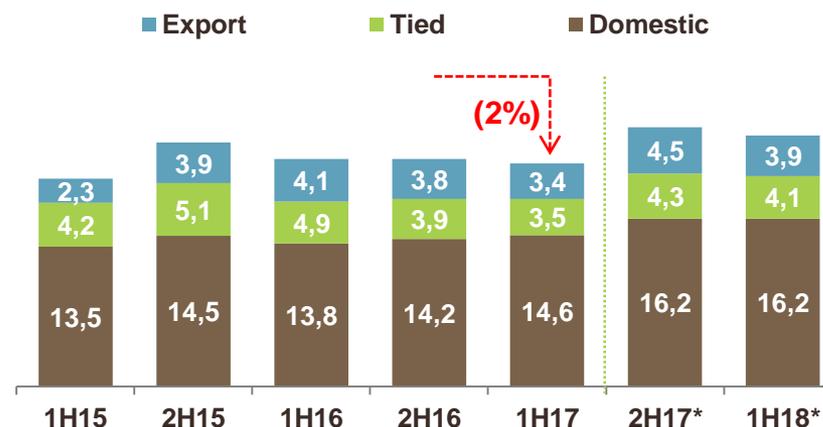
Tonnage movements (Mt)

| | 1H17 vs 2H16 | 1H17 vs 2H16 |
|-------------------------------------|--------------------|--------------------|
| | Production | Sales |
| GG 7&8 ramp up (Addendum 9) | 0,9 | 0,7 |
| Matla Mine 3 (shortwall stopped) | (0,4) | (0,4) |
| Exports (RBCT congestion) | | (0,4) |
| Other | | (0,3) |
| Total | 0,5 | (0,4) |

Total coal production (Mt)



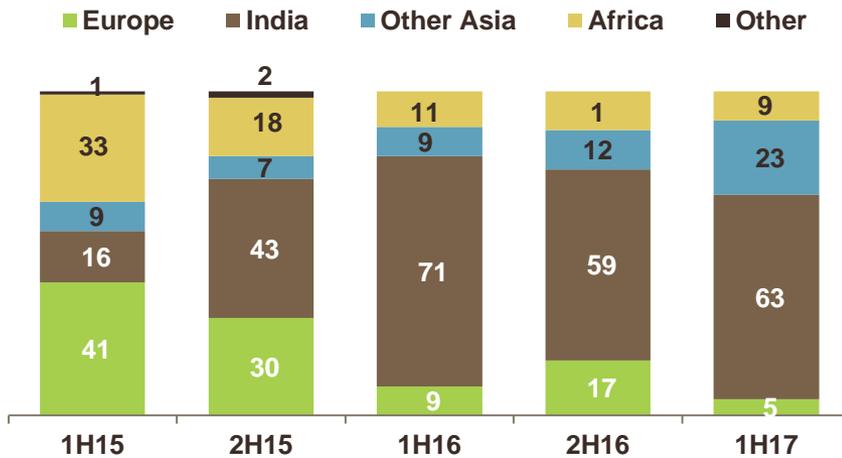
Total coal sales (Mt)



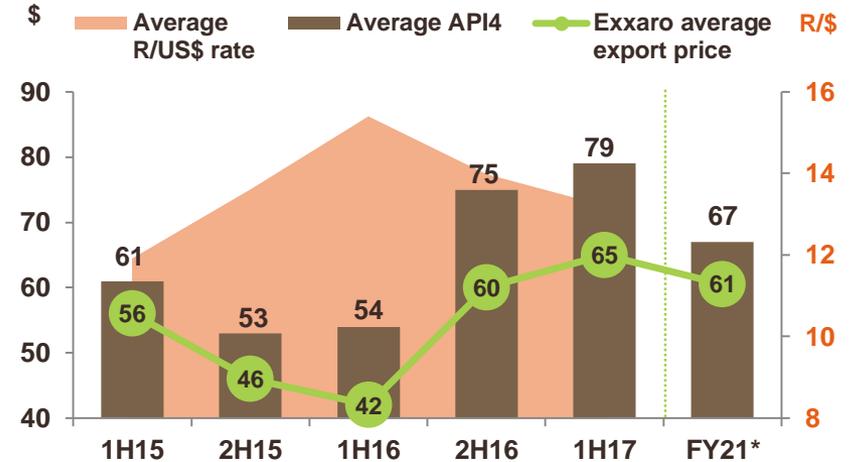
* Based on latest internal forecast

Refer to slide 32, 33 and 34 for additional detail

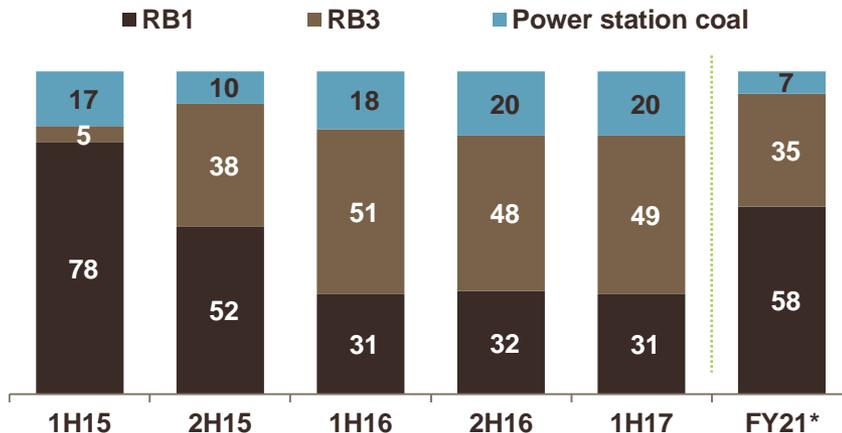
Export sales destinations (%)



Average realised prices



Export product mix (%)



Industry contracted volume (Mt)

TFR industry annualised actual rail volume (Mt)

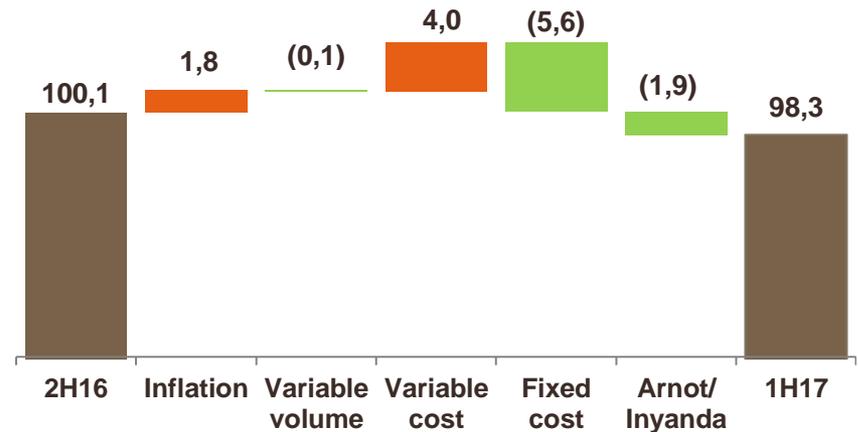
| Period | Industry contracted volume (Mt) | TFR industry annualised actual rail volume (Mt) |
|--------|---------------------------------|---|
| 1H17 | 81 | 70,99 |
| 2H16 | 81 | 76,68 |
| 1H16 | 81 | 68,43 |
| 2H15 | 81 | 73,73 |
| 1H15 | 81 | 74,11 |

* Based on latest internal forecast

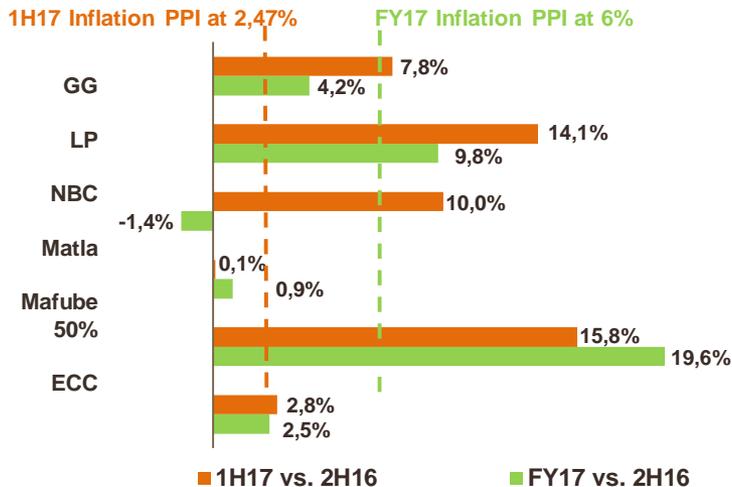
Refer to slide 32 and 33 for additional detail

- Some geological challenges being experienced at LP and Mafube due to nearing end of current LoM
- GG slightly higher due to variable cost impact
- Continued focus on cash cost reduction and productivity improvements across all BU's

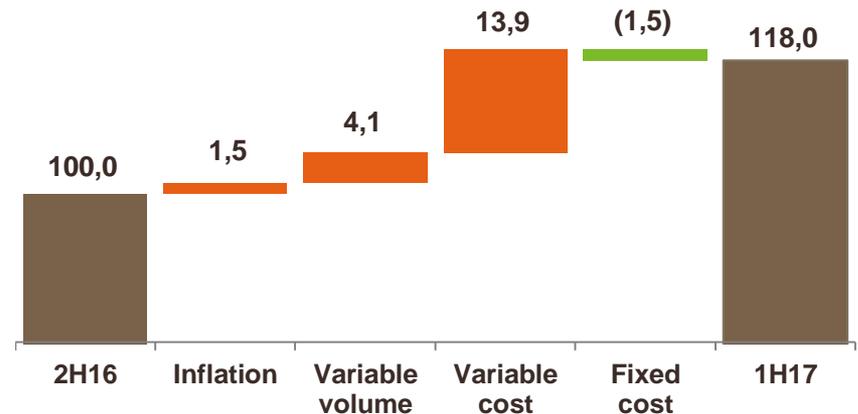
Coal cash cost (Rm indexed)



Unit cash cost movement (%)



Grootegeluk cash cost (Rm indexed)



Refer to slide 32 for additional detail

Waterberg Region

GG6 Expansion

- Capex: R4,8bn
- Product: **1,7Mtpa** of semi soft coking coal
- 1st production: FY20

Thabametsi Phase 1

- Capex: R2,8bn
- Product: 3,9Mtpa of thermal coal
- 1st production: **FY21**

Grootegeeluk Rapid Load Out Station

- Capex: R1,3bn
- Load capacity: 12Mtpa
- 1st production: 1H19

Grootegeeluk Discard Inpit Phase 2

- Capex: R0,6bn
- In commissioning

Mpumalanga Region

Belfast

- Capex: **R3,3bn**
- Product: 2,7Mtpa of thermal coal
- 1st production: **1H20**

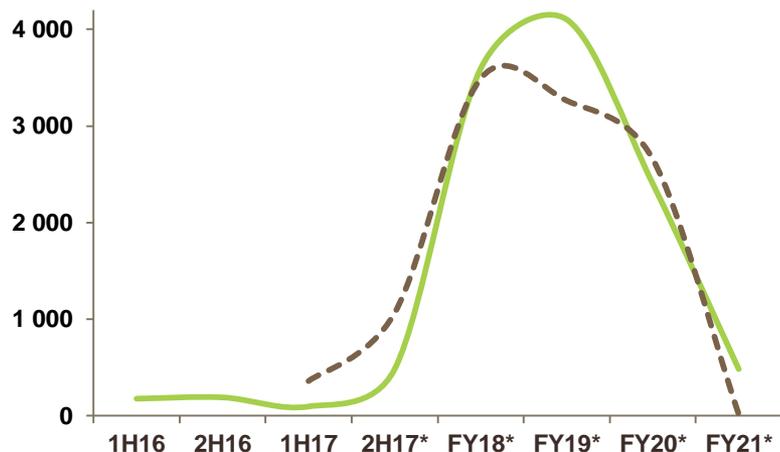
Matla Mine 1 Relocation

- Capex: R1,8bn
- Construction start pending Eskom approval

Leeuwpan Lifex*

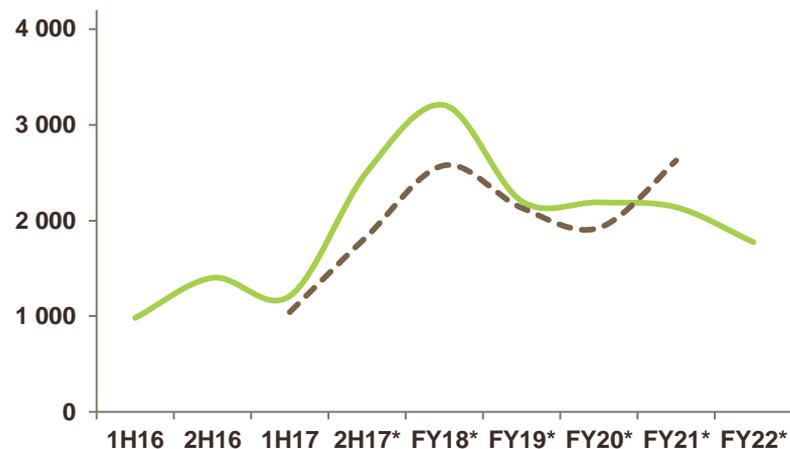
- Capex: R0,5bn
- Product: 2,7Mtpa of thermal coal
- 1st production: 2H18

Expansion capital profile (Rm)



| | | | | | | | |
|-----|-----|-----|-------|-------|-------|-------|-----|
| 153 | 159 | 80 | 414 | 2 710 | 2 470 | 1 854 | 472 |
| 24 | 31 | 16 | 68 | 882 | 1 630 | 548 | 11 |
| 177 | 190 | 96 | 482 | 3 592 | 4 100 | 2 402 | 483 |
| | | 362 | 1 064 | 3 487 | 3 260 | 2 656 | 18 |

Sustaining capital profile (Rm)



| | | | | | | | | | |
|--------------------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|
| Waterberg | 791 | 1 149 | 980 | 2 037 | 2 222 | 1 443 | 1 473 | 1 624 | 1 384 |
| Other | 190 | 250 | 229 | 471 | 980 | 757 | 714 | 512 | 387 |
| Total | 981 | 1 399 | 1 209 | 2 508 | 3 202 | 2 200 | 2 187 | 2 136 | 1 771 |
| Previous guidance | | | 1 044 | 1 836 | 2 573 | 2 131 | 1 922 | 2 624 | |

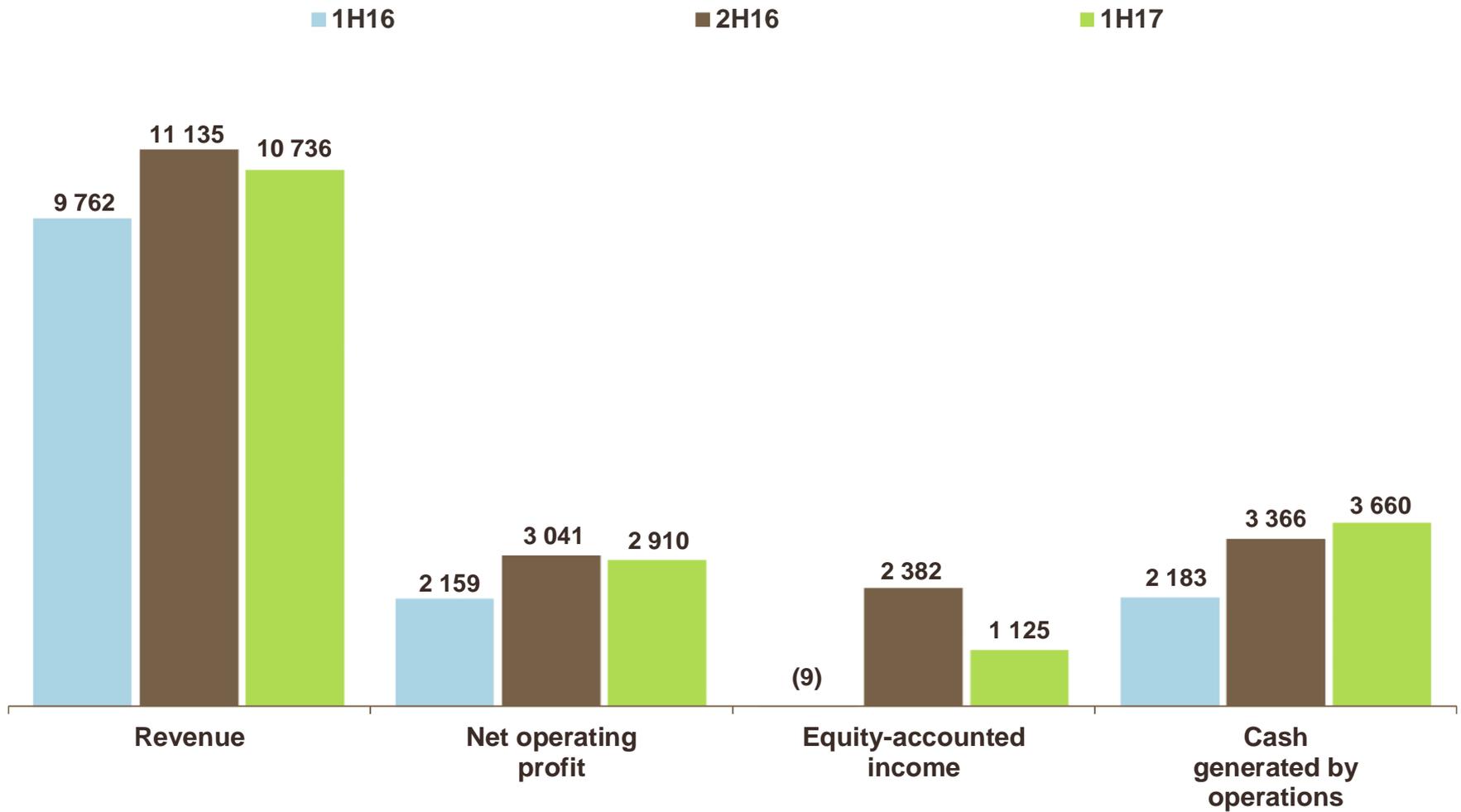
3

Financial results

Riaan Koppeschaar



R million



Refer to slides 37 & 38 for additional detail

| <i>R million</i> | 1H17 | 2H16 | 1H16 |
|--|--------------|-------|------|
| Coal | (24) | 60 | 188 |
| Disposal of assets | | 100 | 203 |
| Loss on disposal of other non-core assets and VSPs* | (24) | (40) | (15) |
| Ferrous | | (100) | (1) |
| Impairment charges | | (100) | |
| VSPs* | | | (1) |
| Other | (139) | 121 | (9) |
| ECC contingent consideration adjustment | (37) | (483) | 38 |
| Mayoko iron ore project | (27) | 670 | |
| Loss on dilution of investment in Tronox | (75) | (7) | (29) |
| Loss on disposal of other non-core assets, VSPs* and other | | (59) | (18) |
| Non-core adjustment impact on net operating profit | (163) | 81 | 178 |
| Tax on items with impact on net operating profit | 6 | 39 | 1 |
| Post-tax equity-accounted income | (4) | 190 | 17 |
| SIOC | (4) | 201 | (9) |
| RBCT | | | 35 |
| Mafube | | (15) | |
| Tronox | | 4 | (9) |
| Total non-core adjustment impact on attributable earnings | (161) | 310 | 196 |

* Voluntary severance packages

| <i>R million</i> | 1H17 | 2H16 | % change 1H17 vs 2H16 | 1H16 | % change 1H17 vs 1H16 |
|---|----------------|---------|-----------------------------|---------|-----------------------------|
| Revenue | 10 736 | 11 135 | (4) | 9 762 | 10 |
| Operating expenses | (7 663) | (8 175) | 7 | (7 781) | 2 |
| Net operating profit | 3 073 | 2 960 | 4 | 1 981 | 55 |
| Net operating profit margin (%) | 29 | 27 | 3 | 20 | 9 |
| Post-tax equity-accounted income | 1 129 | 2 192 | (48) | (26) | |
| Headline earnings | 2 853 | 4 084 | (30) | 1 089 | 162 |
| Headline earnings per share (cents) | 903 | 1 150 | (21) | 307 | 194 |
| EBITDA | 3 748 | 3 594 | 4 | 2 545 | 47 |
| Capital expenditure | 1 314 | 1 608 | (18) | 1 172 | 12 |
| Net debt | 4 349 | 1 322 | | 2 278 | 91 |
| Average API4 export price (US\$/tonne) | 79 | 66 | 20 | 53 | 49 |
| Average coal export price realised | | | | | |
| US\$/tonne | 65 | 57 | 14 | 42 | 55 |
| R/tonne | 860 | 833 | 3 | 650 | 32 |

Net operating profit | core – 2H16 vs 1H17

R million



| | IFRS 2H16 | Non-core | Core 2H16 | Inflation | Forex | Rehab | Price | Volume | Cost | Core 1H17 | Non-core | IFRS 1H17 |
|--------------|--------------|-------------|--------------|--------------|--------------|------------|-------------|------------|-----------|--------------|--------------|--------------|
| Coal | 2 934 | (60) | 2 874 | (104) | (146) | 115 | (20) | 212 | 107 | 3 038 | (24) | 3 014 |
| Ferrous | (40) | 100 | 60 | (2) | 2 | | (1) | (61) | 2 | | | |
| Other | 147 | (121) | 26 | 6 | 18 | | | (1) | (14) | 35 | (139) | (104) |
| TOTAL | 3 041 | (81) | 2 960 | (100) | (126) | 115 | (21) | 150 | 95 | 3 073 | (163) | 2 910 |

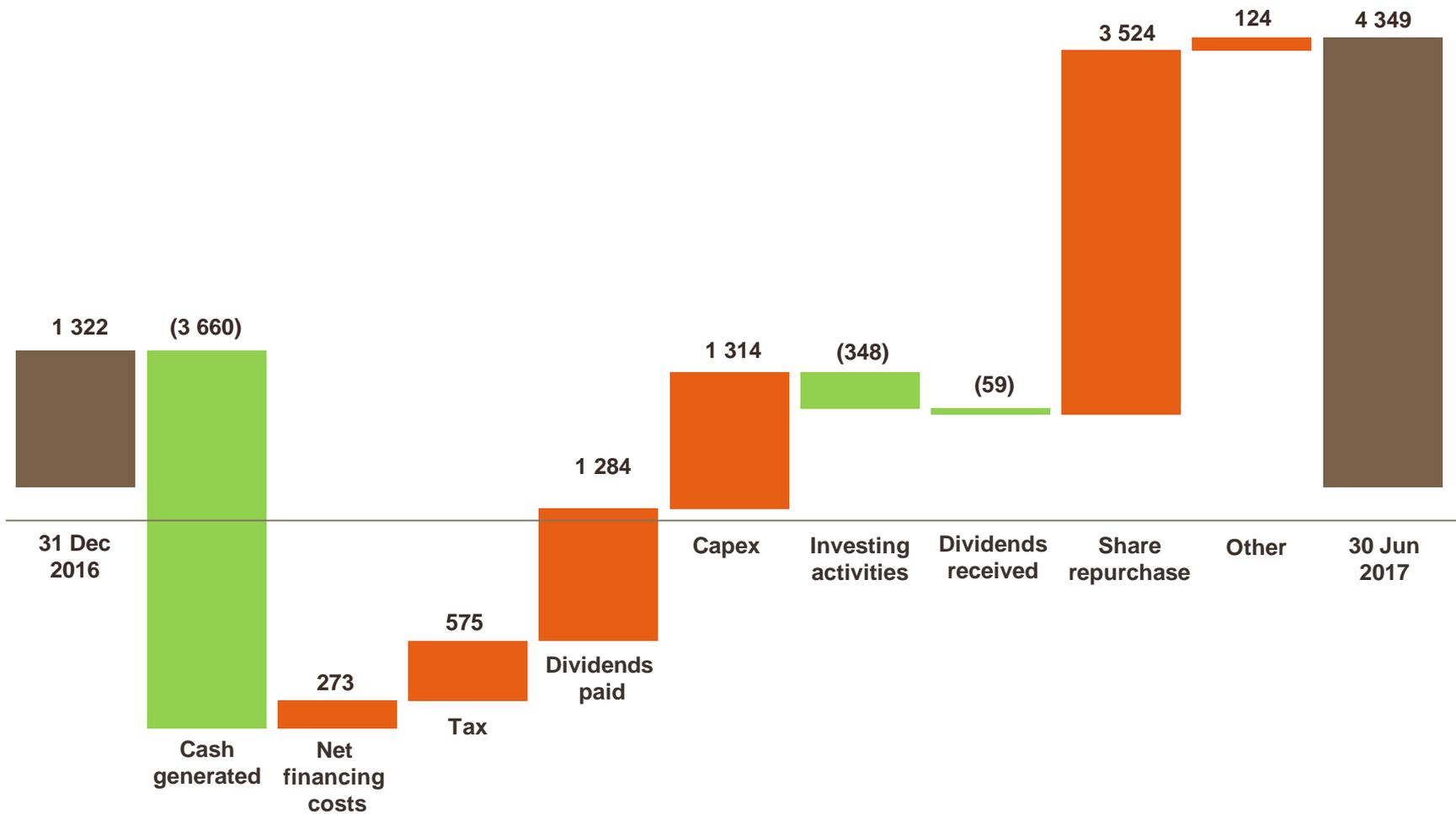
Attributable earnings | core

22

| <i>R million</i> | 1H17 | 2H16 | % change 1H17 vs 2H16 | 1H16 | % change 1H17 vs 1H16 |
|--|--------------|-------|-----------------------------|-------|-----------------------------|
| Net operating profit | 3 073 | 2 960 | 5 | 1 981 | 55 |
| Net financing cost | (451) | (294) | (53) | (334) | (35) |
| Post-tax equity-accounted income | 1 129 | 2 192 | (48) | (26) | |
| SIOC | 1 232 | 1 479 | (17) | 745 | 65 |
| Tronox | (295) | 542 | (154) | (921) | 68 |
| Mafube | 118 | 169 | (30) | 84 | 40 |
| Cennergi | (11) | (34) | 68 | 37 | (130) |
| Black Mountain | 99 | 61 | 62 | 39 | 154 |
| RBCT | (14) | (25) | 44 | (10) | (40) |
| Tax | (867) | (728) | (19) | (566) | (53) |
| Non-controlling interest | (31) | (46) | 33 | 34 | (191) |
| Attributable earnings: owners of parent | 2 853 | 4 084 | (30) | 1 089 | 162 |
| Attributable earnings per share (cents) | 903 | 1 150 | (21) | 307 | 194 |

Refer to slides 47 for additional detail

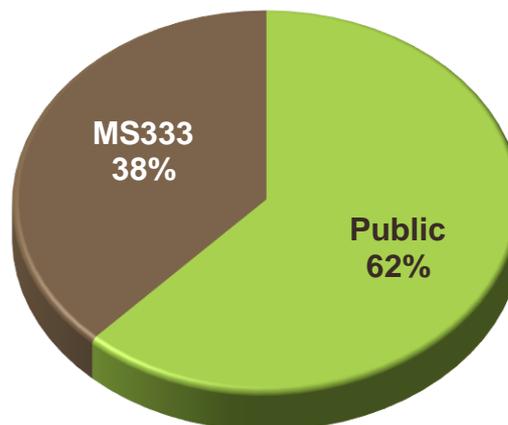
R million



Refer to slides 42, 43 & 44 for additional detail

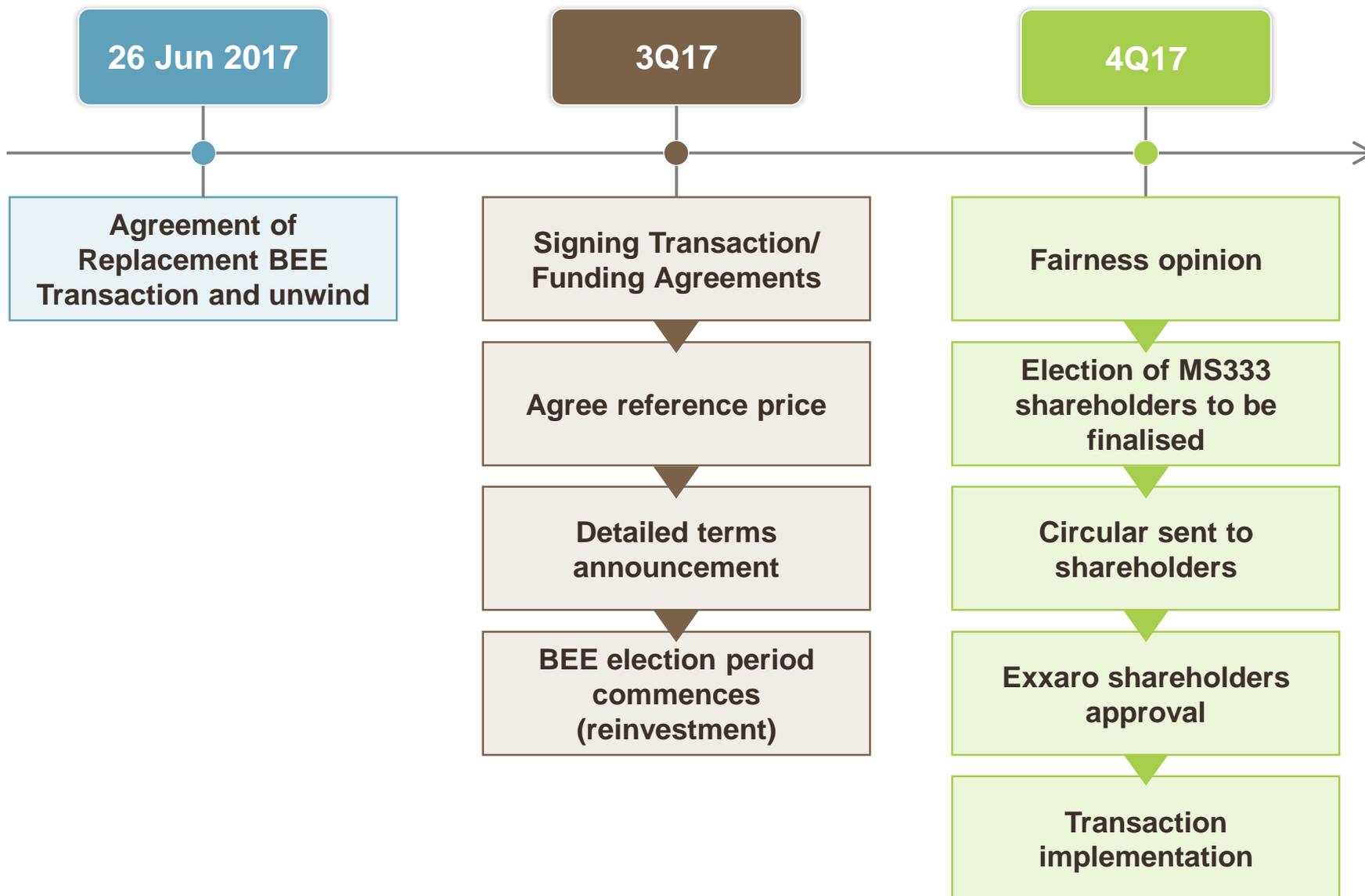
| | Interim dividend | Interim dividend | Final dividend | Total dividend |
|--|------------------|------------------|----------------|----------------|
| | 1H17 | 1H16 | 2H16 | FY16 |
| Attributable earnings per share* (cents) | 903 | 307 | 1 150 | 1 457 |
| Dividend declared per share (cents) | 300 | 90 | 410 | 500 |
| Dividend cover* (times) | 3,0 | 3,4 | 2,8 | 2,9 |
| Dividend declared (Rm) | 943 | 321 | 1 289 | 1 610 |
| MS333** | 355 | 167 | 486 | 653 |
| Anglo | | 32 | | 32 |
| Public | 588 | 119 | 792 | 911 |
| Employee empowerment (Mpower 2012) | | 3 | 11 | 14 |

Dividend distribution 1H17



* Adjusted for non-cash non-core items ** Main Street 333

Refer to slide 45 for additional detail



4

Outlook Mxolisi Mgojo



Global

- Global economic growth outlook remains upbeat
- Uncertainty of Chinese and Indian domestic coal policy implementation
- Relatively stable international coal markets
- Political and policy uncertainty continues

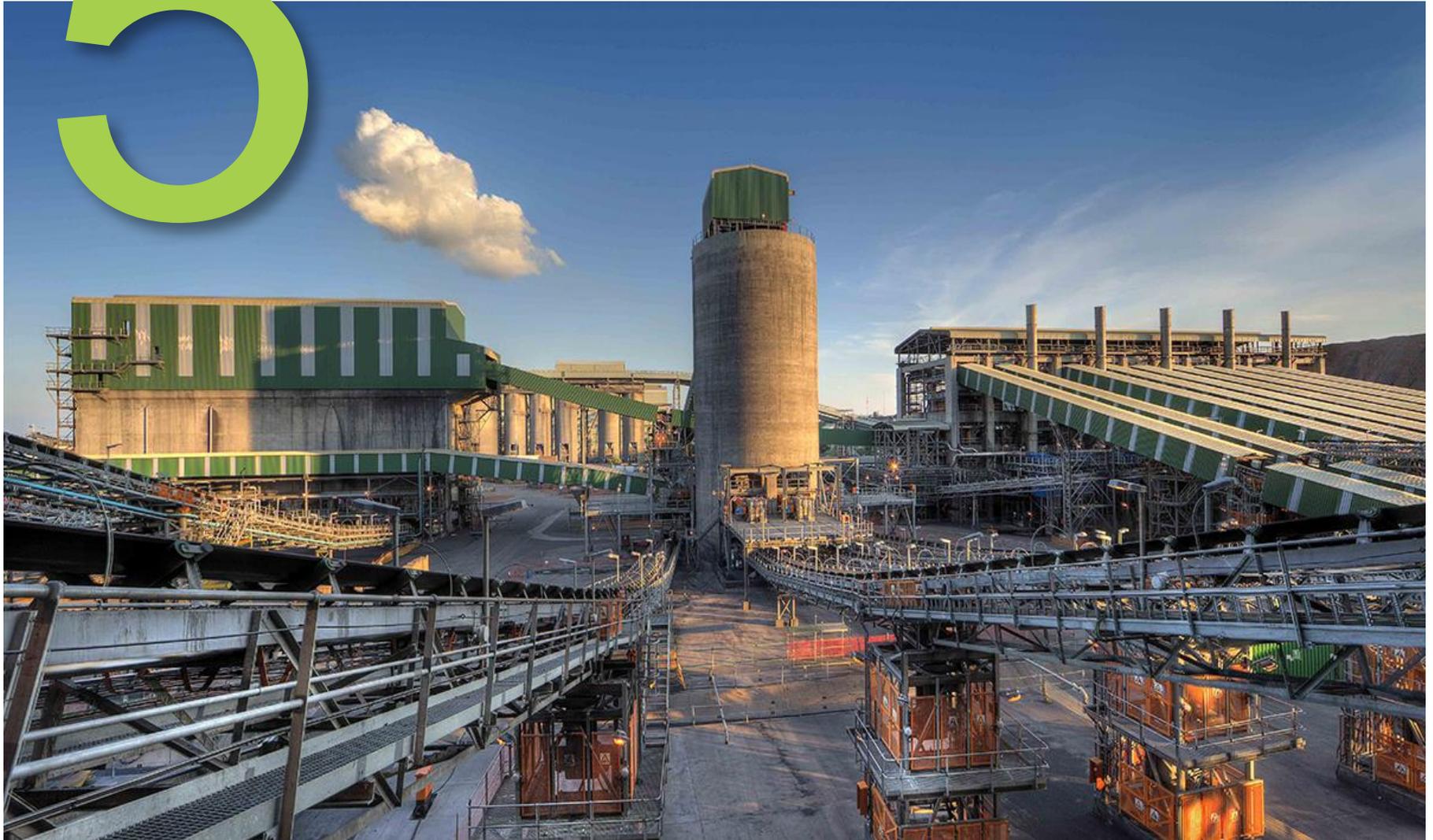
South Africa

- RSA to return to positive economic growth, albeit weak
- Stable thermal coal trading conditions anticipated
- Implications for political environment leading up to ruling party's elective conference
- Policy uncertainty to negatively impact investment. Chamber of Mines application to High Court to prevent the implementation of Reviewed Mining Charter of 2017
- Sovereign credit rating remains at risk
- Volatile rand exchange rate

Thank you

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Additional slides



- 2H17**
- GG6 Expansion investment decision approved 1H17 and construction in process
 - Belfast rezoning appeal outcome expected 2H17 and construction commencement expected 2H17
 - Thabametsi Phase 1 early works in process and expected to conclude 2H17. Notice to proceed for full construction expected 1H18 by Department of Energy
 - Matla Mine 1 Relocation – awaits Eskom funding approval
 - Grootegeluk Rapid Load Out Station construction continues
 - Grootegeluk Discard Inpit Project Phase 2 – completion expected 2H17

- 1H18**
- GG6 Expansion construction continues
 - Belfast construction continues
 - Thabametsi Phase 1 – detail design for full infrastructure
 - Grootegeluk Rapid Load Out Station construction continues
 - Leeuwpán Lifex completion expected 2H18

- 2H18**
- GG6 Expansion construction continues
 - Belfast construction continues
 - Thabametsi Phase 1 construction continues
 - Grootegeluk Rapid Load Out Station construction continues
 - Leeuwpán Lifex first product

- FY19**
- GG6 Expansion construction continues
 - Belfast construction continues
 - Thabametsi Phase 1 construction continues
 - Grootegeluk Rapid Load Out Station completion expected 2H19

GG6 Expansion

- Capex: R4,8bn
- Product: 1,7Mtpa of semi soft coking coal @ 12,5% ash
- 1st production: FY20

Belfast

- Capex: R3,3bn
- Product: 2,7Mtpa of thermal coal
- 1st production: 1H20

Thabametsi Phase 1

- Capex: R2,8bn
- Product: 3,9Mtpa of thermal coal
- 1st production: FY21

Matla Mine 1 Relocation

- Capex: R1,8bn
- Construction start pending Eskom funding approval

Grootegeluk Rapid Load Out Station

- Capex: R1,3bn
- Load capacity: 12Mtpa
- 1st production: 1H19

Grootegeluk Discard Inpit Phase 2

- Capex: R0,6bn
- In commissioning

Leeuwpán Lifex

- Capex: R0,5bn
- Product: 2,7Mtpa of thermal coal
- 1st production: 2H18

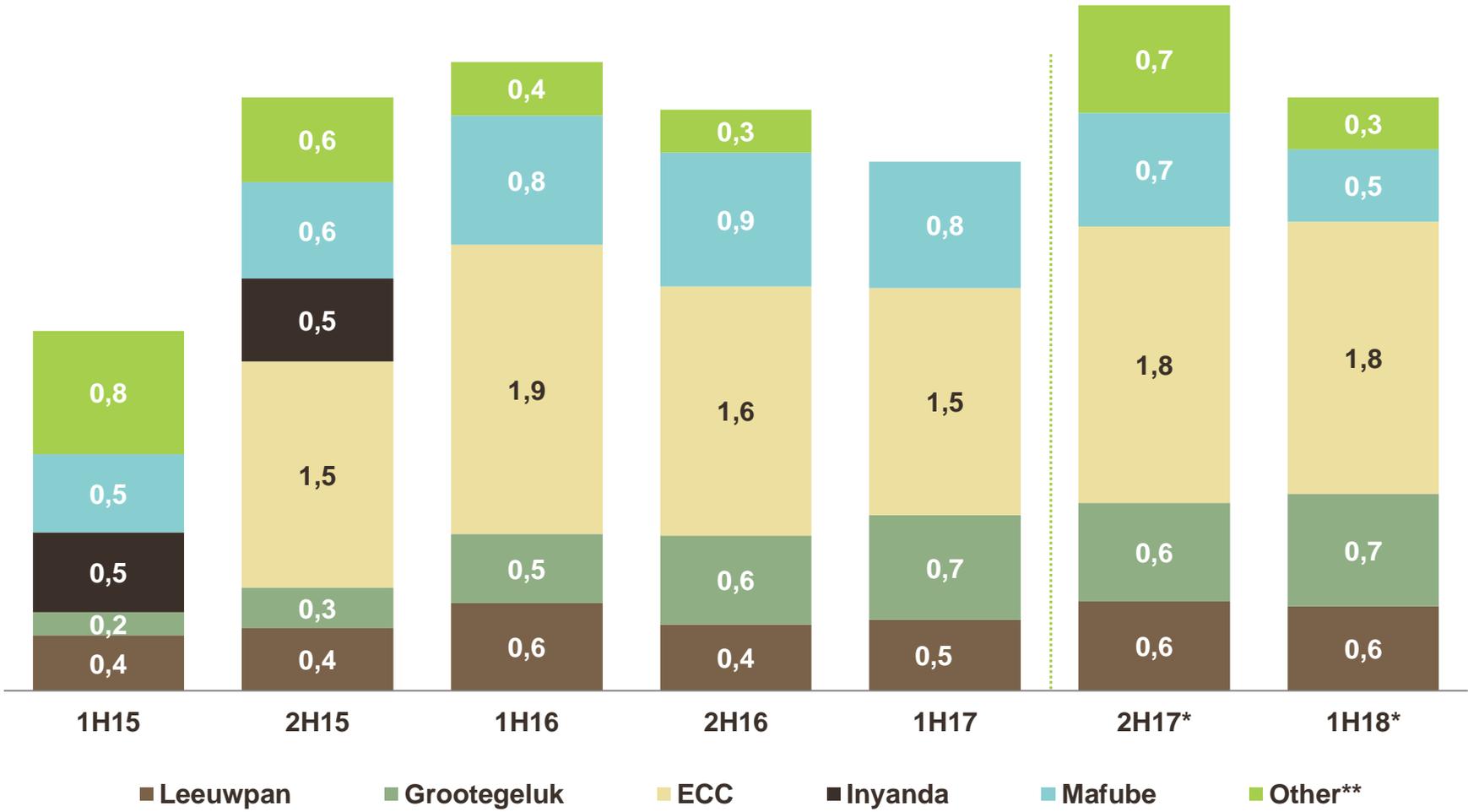
R million

| | Actual | | | Forecast* | | | | | |
|---|--------|-------|--------------|-----------|-------|-------|-------|-------|-------|
| | 1H16 | 2H16 | 1H17 | 2H17 | FY18 | FY19 | FY20 | FY21 | FY22 |
| Sustaining | 981 | 1 399 | 1 209 | 2 508 | 3 202 | 2 200 | 2 187 | 2 136 | 1 771 |
| GG load out station | 28 | 48 | 111 | 223 | 591 | 323 | | | |
| GG trucks, shovels and stacker reclaimers | 259 | 337 | 140 | 465 | 540 | 449 | 820 | 1 031 | 394 |
| GG backfill phase 2 | 187 | 213 | 50 | 61 | | | | | |
| GG other | 317 | 551 | 679 | 1 288 | 1 091 | 671 | 653 | 593 | 990 |
| Leeuwpan OI reserve | 33 | 53 | 4 | 135 | 242 | 53 | 9 | | |
| ECC | 83 | 117 | 115 | 220 | 340 | 484 | 482 | 322 | 273 |
| Other operations | 74 | 80 | 110 | 116 | 398 | 220 | 223 | 190 | 114 |
| Expansion | 177 | 190 | 96 | 482 | 3 592 | 4 100 | 2 402 | 483 | |
| GG6 phase 2 | 64 | 61 | 65 | 361 | 1 894 | 1 329 | 1 015 | | |
| Other GG | 87 | 97 | 1 | | 301 | 200 | | | |
| Thabametsi phase 1 | 2 | 1 | 14 | 53 | 515 | 941 | 839 | 472 | |
| Belfast | 24 | 31 | 16 | 68 | 882 | 1 630 | 548 | 11 | |
| Total coal capital expenditure | 1 158 | 1 589 | 1 305 | 2 990 | 6 794 | 6 300 | 4 589 | 2 619 | 1 771 |
| Waterberg | 944 | 1 308 | 1 060 | 2 451 | 4 932 | 3 913 | 3 327 | 2 096 | 1 384 |
| Other | 214 | 281 | 245 | 539 | 1 862 | 2 387 | 1 262 | 523 | 387 |
| Previous guidance | | | 1 406 | 2 900 | 6 060 | 5 391 | 4 578 | 2 642 | |

* Based on latest internal forecast

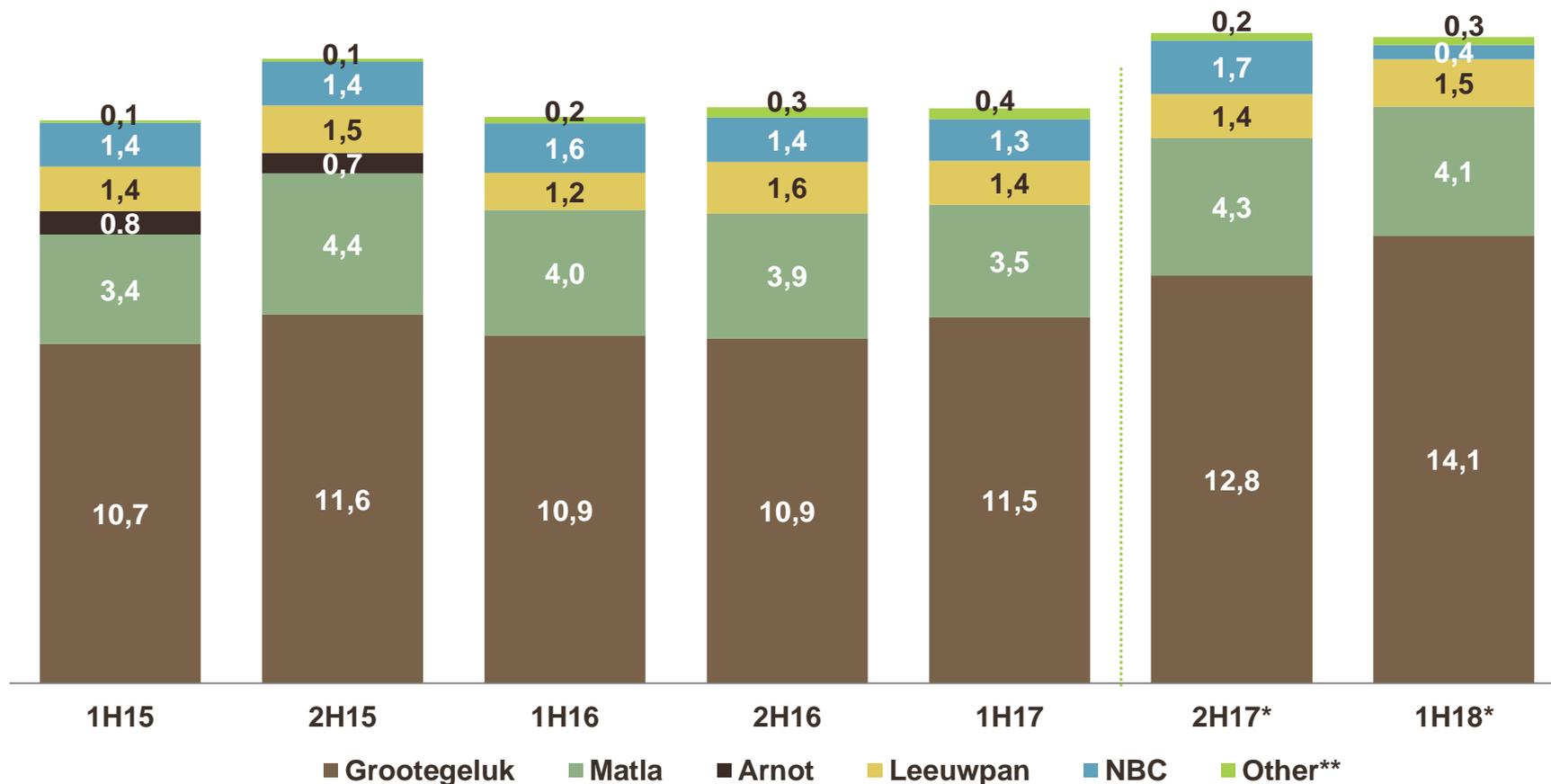
| '000 tonnes | 1H16 | 2H16 | 1H17 | 2H17* | FY18* | FY19* |
|---|--------|--------|--------|--------|--------|--------|
| Thermal Production | 20 431 | 20 380 | 20 823 | 24 905 | 44 817 | 45 150 |
| Grootegeluk | 10 275 | 10 341 | 11 362 | 14 108 | 26 995 | 25 538 |
| Matla | 3 966 | 3 934 | 3 542 | 4 345 | 8 135 | 9 534 |
| ECC | 2 021 | 1 883 | 1 856 | 2 035 | 4 026 | 3 727 |
| Leeuwpán | 1 786 | 1 988 | 1 818 | 1 972 | 4 094 | 3 882 |
| NBC | 1 517 | 1 340 | 1 359 | 1 708 | 627 | 904 |
| Mafube | 866 | 894 | 886 | 737 | 940 | 1 565 |
| Buy-ins | 577 | 29 | 105 | | | |
| Total thermal production (including buy-ins) | 21 008 | 20 409 | 20 928 | 24 905 | 44 817 | 45 150 |
| Total metallurgical production - Grootegeluk | 970 | 1 015 | 1 069 | 1 249 | 2 458 | 2 548 |
| Sales to Eskom | 15 217 | 14 705 | 14 974 | 17 356 | 33 942 | 34 847 |
| Grootegeluk | 9 352 | 9 562 | 10 261 | 11 452 | 25 122 | 25 122 |
| Matla | 3 961 | 3 932 | 3 542 | 4 335 | 8 118 | 9 514 |
| NBC | 1 488 | 1 211 | 1 171 | 1 569 | 702 | 211 |
| Leeuwpán | 416 | | | | | |
| Other domestic thermal coal sales | 1 860 | 2 849 | 2 541 | 2 435 | 4 245 | 4 483 |
| Exports | 4 084 | 3 774 | 3 396 | 4 536 | 8 029 | 8 543 |
| Total thermal coal sales | 21 161 | 21 328 | 20 911 | 24 327 | 46 216 | 47 873 |
| Total domestic metallurgical coal sales | 738 | 560 | 566 | 672 | 1 453 | 1 490 |

* Based on latest internal forecast



* Based on latest internal forecast ** Buy-ins and inventory

Domestic market volumes per mine



* Based on latest internal forecast ** Other consisted of Inyanda and now ECC (2H15)

Grootegeluk 7/8 production and sales profile | Addendum 9 settlement 35

| | Matimba (Mt) | Medupi (Mt) | Total (Mt) | Take-or-pay (Mt) | Premium (Rm) | Shortfall (Rm) |
|---------------|-----------------|----------------|---------------|---------------------|-----------------|-------------------|
| 2013 | 14,5 | | 14,5 | | | 1 594 |
| 2014 | 12,5 | 2,8 | 15,3 | 3,2 | 677 | 1 466 |
| 2015 | 11,0 | 8,5 | 19,5 | 2,3 | 646 | |
| 2016 | 12,7 | 6,8 | 19,5 | 6,9 | 1 237 | |
| 2017 | 12,7 | 8,9 | 21,6 | 3,0 | 1 093 | |
| 1H17 | 6,3 | 4,0 | 10,3 | 1,9 | 728 | |
| 2H17* | 6,4 | 4,9 | 11,3 | 1,1 | 365 | |
| 2018* | 12,7 | 12,5 | 25,2 | | | |
| 2019 onwards* | 12,7 | 12,5 | 25,2 | | | |

Highlighted text indicates changes from March guidance * Based on latest internal forecast

| Measure | Sensitivity | Impact on NOP (Rm) | |
|--|-------------|--------------------|-----|
| Environmental rehabilitation discount rate | 0,5% | (120) | 106 |
| Sales volumes | 1% | (59) | 59 |
| Price per tonne | US\$1 | (45) | 45 |
| Labour | 1% | (10) | 10 |
| Railage | 10 cents | (10) | 10 |
| Exchange rate | 1% | (10) | 10 |
| Fuel | 1% | (4) | 4 |
| Electricity | 1% | (2) | 2 |

* 1H17 impact

| <i>R million</i> | | | % change 1H17 vs 2H16 | | % change 1H17 vs 1H16 |
|--|----------------|---------|--------------------------------------|---------|--------------------------------------|
| | 1H17 | 2H16 | | 1H16 | 1H16 |
| Revenue | 10 736 | 11 135 | (4) | 9 762 | 10 |
| Operating expenses | (7 826) | (7 994) | 2 | (7 603) | (3) |
| Impairment charges | | (100) | | | |
| Net operating profit | 2 910 | 3 041 | (4) | 2 159 | 35 |
| Net operating profit margin (%) | 27 | 27 | | 22 | 5 |
| Post-tax equity-accounted income | 1 125 | 2 382 | (53) | (9) | |
| Attributable earnings: owners of parent | 2 692 | 4 394 | (39) | 1 285 | 109 |
| Headline earnings* | 2 787 | 3 525 | (21) | 1 096 | 154 |
| Cash generated from operations | 3 660 | 3 366 | 9 | 2 183 | 68 |
| Capital expenditure | 1 314 | 1 608 | (18) | 1 172 | 12 |
| Net debt* | 4 349 | 1 322 | | 2 278 | 91 |
| Attributable earnings per share (cents)** | 852 | 1 238 | (31) | 362 | 135 |
| Headline earnings per share (cents)** | 882 | 993 | (11) | 309 | 185 |
| Average R/US\$ rate | | | | | |
| Realised | 13,42 | 14,34 | (6) | 14,92 | (10) |
| Spot | 13,20 | 13,98 | (6) | 15,39 | (14) |

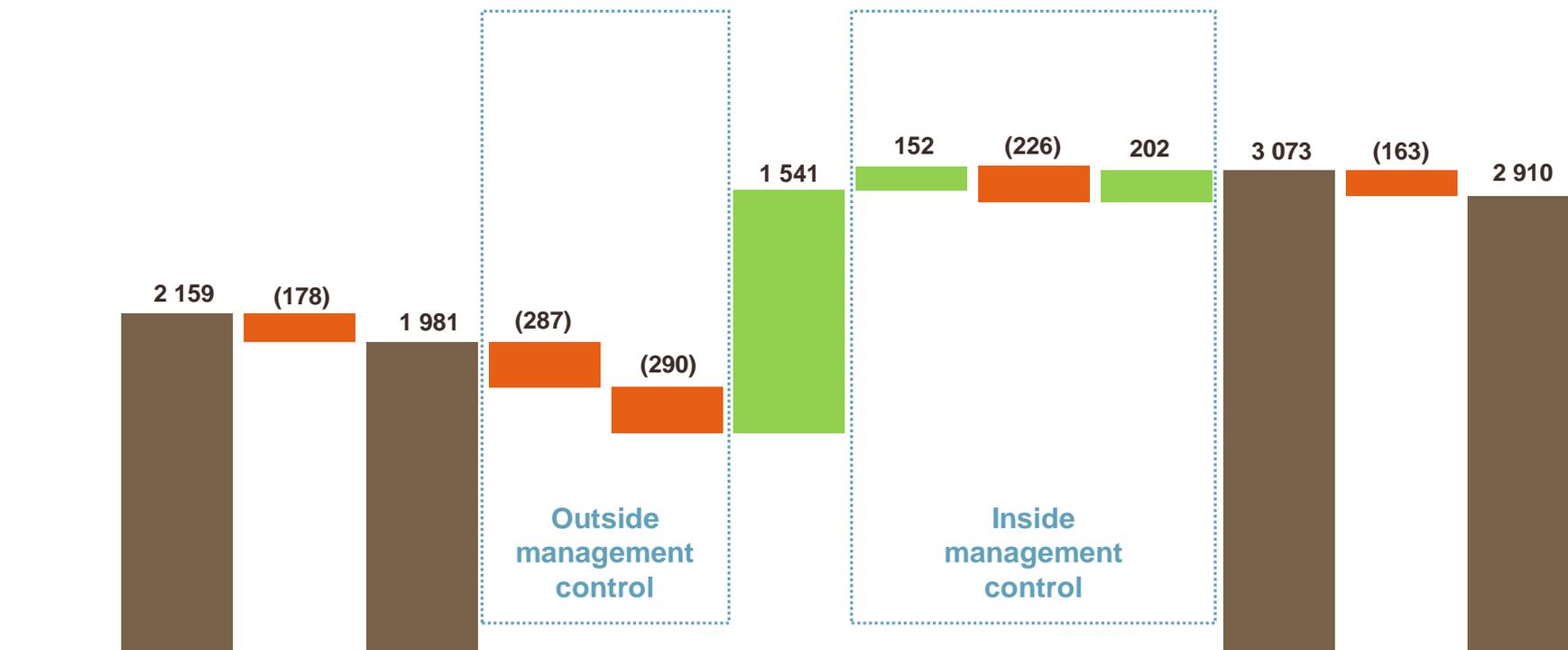
* Non-IFRS number ** Based on weighted average number of shares of 316 million for 1H17 and 355 million for 1H16 and 2H16

R million



Group net operating profit | core - 1H16 vs 1H17

R million



| | IFRS 1H16 | Non-core | Core 1H16 | Inflation | Forex | Price | Volume | Cost | Rehab | Core 1H17 | Non-core | IFRS 1H17 |
|---------|-----------|----------|-----------|-----------|-------|-------|--------|-------|-------|-----------|----------|-----------|
| Coal | 2 232 | (188) | 2 044 | (277) | (308) | 1 543 | 162 | (325) | 199 | 3 038 | (24) | 3 014 |
| Ferrous | (7) | 1 | (6) | | (1) | (2) | 9 | (2) | 2 | | | |
| Other | (66) | 9 | (57) | (10) | 19 | | (19) | 101 | 1 | 35 | (139) | (104) |
| | 2 159 | (178) | 1 981 | (287) | (290) | 1 541 | 152 | (226) | 202 | 3 073 | (163) | 2 910 |

R million

| | 1H17 | 2H16 | % change 1H17 vs 2H16 | 1H16 | % change 1H17 vs 1H16 |
|--|--------------|--------------|-----------------------------|--------------|-----------------------------|
| Depreciation and amortisation | | | | | |
| Coal | 629 | 567 | 11 | 517 | 22 |
| Tied operations | 6 | 6 | | 6 | |
| Commercial operations | 623 | 561 | 11 | 511 | 22 |
| Ferrous | | 3 | | 4 | |
| FerroAlloys | | 3 | | 4 | |
| Other | | | | | |
| Other | 46 | 64 | (28) | 43 | 7 |
| Total depreciation and amortisation | 675 | 634 | 6 | 564 | 20 |
| EBITDA | | | | | |
| Coal | 3 667 | 3 441 | 7 | 2 561 | 43 |
| Tied operations | 155 | 110 | 41 | 128 | 21 |
| Commercial operations | 3 512 | 3 331 | 5 | 2 433 | 44 |
| Ferrous | | 62 | | (2) | |
| FerroAlloys | | 35 | | (3) | |
| Other | | 27 | | 1 | |
| Other | 81 | 91 | 72 | (14) | |
| Total EBITDA | 3 748 | 3 594 | 6 | 2 545 | 47 |

| | 1H17 cents | Contribution % | 2H16 cents | Contribution % | (Decrease)/ increase contribution % 1H17 vs 2H16 | 1H16 cents | Contribution % | Increase/ (decrease) contribution % 1H17 vs 1H16 |
|------------------|---------------|-------------------|---------------|-------------------|---|---------------|-------------------|---|
| JSE HEPS | 882 | 100 | 993 | 100 | | 309 | 100 | |
| Coal | 566 | 64 | 547 | 55 | 9 | 380 | 123 | (59) |
| Ferrous | 392 | 44 | 421 | 42 | 2 | 209 | 68 | (24) |
| TiO ₂ | (93) | (10) | 153 | 16 | (26) | (262) | (85) | 75 |
| Energy | (4) | | (10) | (1) | 1 | 10 | 3 | (3) |
| Other | 21 | 2 | (118) | (12) | 14 | (28) | (9) | 11 |
| Core HEPS | 903 | 100 | 1 150 | 100 | | 307 | 100 | |
| Coal | 567 | 63 | 551 | 48 | 15 | 380 | 124 | (61) |
| Ferrous | 392 | 43 | 421 | 37 | 6 | 209 | 68 | (25) |
| TiO ₂ | (93) | (10) | 152 | 13 | (23) | (262) | (85) | 75 |
| Energy | (4) | | (10) | (1) | 1 | 10 | 3 | (3) |
| Other | 41 | 4 | 36 | 3 | 1 | (30) | (10) | 14 |

* Based on group average number of shares of 316 million for 1H17 and 355 million for 1H16 and 2H16

Cash generated before working capital movements vs EBITDA

42

| <i>R million</i> | 1H17 | 2H16 | 1H16 |
|--|--------------|-------|-------|
| EBITDA (core) | 3 748 | 3 594 | 2 545 |
| Fair value adjustment of contingent consideration | (37) | (483) | 38 |
| VSP's and termination costs | | (77) | (21) |
| Mayoko iron ore project | (27) | | |
| EBITDA | 3 683 | 3 034 | 2 562 |
| Unrealised foreign exchange and other fair value movements | (70) | 56 | (39) |
| Fair value contingent consideration | 37 | 483 | (38) |
| Provisions raised/(reversed) | (192) | 827 | 72 |
| Impairment or write-down of receivable | 50 | 22 | 17 |
| Indemnification asset movement | (30) | (28) | (28) |
| Share-based payment expense | 137 | 172 | 97 |
| Transaction cost amortised | 5 | | 5 |
| Other unrealised foreign exchange movements | 1 | (11) | (25) |
| Cost recovery of tied mines not yet received and other | 9 | (893) | (3) |
| Cash generated before working capital movements | 3 630 | 3 662 | 2 620 |

| | Target | 1H17 | 2H16 | 1H16 |
|---|--------|------|------|------|
| Bank covenants* | | | | |
| Net debt: equity (%) | <80 | 17 | 11 | 21 |
| EBITDA interest cover (times) (12 months) | >4 | 13 | 11 | 13 |
| Net debt: EBITDA (times) (12 months) | <3 | 1 | 1 | 1 |
| Internal key performance indicators | | | | |
| EBITDA interest cover (times) | >4 | 8 | 11 | 8 |
| Return on equity: headline earnings (%) (12 months) | | 17 | 13 | 5 |
| Return on capital employed** (%) (12 months) | >20 | 28 | 23 | 12 |
| Net debt: equity (%) | <40 | 12,0 | 3,8 | 6,5 |
| Net debt: EBITDA (times) (12 months) | <2 | 0,6 | 0,2 | 0,4 |

* Including contingent liabilities except DMR guarantees, as well as dividends received from associates ** Excluding impairments

R million

Facilities available

| | <i>Drawn</i> | <i>Undrawn/ committed</i> | <i>Undrawn/ unissued</i> |
|-----------------------------------|--------------|-------------------------------|------------------------------|
| Term loan and revolving facility* | 5 000 | 3 000 | |
| DMTN** programme | 520 | | 4 480 |
| Interest bearing borrowings | 5 520 | | |
| Finance lease liabilities | 30 | | |
| Capitalised transaction costs | (41) | | |

Total interest bearing borrowings

| | |
|-------------|-------|
| Current | 11 |
| Non-current | 5 498 |

Net cash and cash equivalents

(1 160)

Net debt

4 349

Maturity profile of debt

Repayment year

| | |
|--------------------|-------|
| Less than 6 months | 6 |
| 6 – 12 months | 5 |
| 1 – 2 years | 521 |
| 2 – 3 years | (9) |
| 3 – 4 years | (9) |
| 4 – 5 years | 4 809 |
| > 5 years | 186 |

* Excludes additional R2bn accordion option ** Domestic medium-term note

| | <i>Rand</i> |
|--------------------------------------|---------------|
| Dividends per participant* | 8 399 |
| FY12 = 500cps | 1 935 |
| FY13 = 550cps | 2 129 |
| FY14 = 470cps | 1 819 |
| FY15 = 150cps | 581 |
| FY16 = 500cps | 1 935 |
| Proceeds on sale of shares** | |
| FY17 = R90,40 per share | 34 985 |
| Total benefit per participant | 43 384 |

* Based on an employee participating in Mpower 2012 for the full five year period with a total share of 387 units ** Pre-tax

| Year | API4 coal price range (US\$/tonne) | | Deferred payments (US\$m) | Expected coal price (US\$/tonne)* | Discount factor of 3% | Fair value adjustment (US\$m) | Net present value of the fair value adjustment (US\$m) |
|--------------|---------------------------------------|---------|---------------------------------|---|--------------------------|-------------------------------------|--|
| | Minimum | Maximum | | | | | |
| FY17 | 60 | 80 | 25 | 75,00 | 0,97 | 18,75 | 18,12 |
| FY18 | 60 | 90 | 25 | 67,36 | 0,93 | 6,13 | 5,73 |
| FY19 | 60 | 90 | 35 | 68,52 | 0,90 | 9,94 | 8,98 |
| Total | | | 85 | | | | 32,83 |
| | | | | | Total ZAR** | | 427 |
| | | | | | Payable January 2018 | | 236 |
| | | | | | Payable beyond 2018 | | 191 |

* Based on latest internal forecast ** Assuming closing US\$ exchange rate of R13.01 at 30 June 2017

| | 1H17 | | 2H16 | | 1H16 | |
|--|-------------|--------------|-------|------|-------|-------|
| | US\$m | Rm | US\$m | Rm | US\$m | Rm |
| US GAAP (loss)/profit after tax as reported by Tronox | (33) | | 82 | | (140) | |
| IFRS adjustments | (23) | | 10 | | 2 | |
| Reversal of amortisation on intangible asset | 11 | | 10 | | 11 | |
| PPA step-up adjustments | (21) | | 8 | | (4) | |
| Translation differences and other adjustments | (18) | | 3 | | (7) | |
| Tax adjustment | 12 | | (11) | | 2 | |
| Prior year adjustment* | (7) | | | | | |
| IFRS loss after tax | (56) | | 92 | | (138) | |
| Non-core adjustments** | | | | | 1 | |
| (Loss)/profit after tax | (56) | | 92 | | (137) | |
| Remainder of Tronox | (76) | | 94 | | (140) | |
| SA operations | 20 | | (2) | | 3 | |
| Exxaro's share of (loss)/profit after tax | (21) | (295) | 39 | 542 | (59) | (921) |
| Remainder of Tronox | (33) | (447) | 40 | 564 | (61) | (958) |
| SA operations | 12 | 152 | (1) | (22) | 2 | 37 |

* Exxaro included this adjustment in the current year ** As defined by Exxaro